

# THE STRENGTHS FINDER: DISCOVER THE SKILLS THAT DIFFERENTIATE YOU FROM THE CROWD

Use the questions in this guide as a starting point to find the 2-3 areas where you're in the top 25% relative to your peers.

Then to build your own remarkable career, ask yourself:

- How might I creatively combine these strengths to create value?
- How might I actively seek out more opportunities where I can apply these strengths?

## WHAT ARE YOUR TECHNICAL STRENGTHS?

When thinking about technical skills, expand the focus area beyond just writing code. Think about everything that goes into shipping a product.

- What is your area of product and engineering expertise?
- Can you handle large amounts of code, system, product, or organizational complexity?
- Do you deal well with ambiguous technical requirements, able to hone in on the essence of what's needed?
- Do you excel at planning and figuring out what needs to get done to make something happen?
- Do you enjoy ideating and brainstorming new ways of doing things?
- Are you a fast prototyper, able to quickly assess the feasibility of an idea?
- Are you great at debugging tricky issues, able to intuitively and methodically discover what's wrong?
- Are you most effective at building new features and systems from scratch, at incrementally improving an existing system over time, or at maintaining and operating an area at scale?
- Are you fearless when jumping into new code and able to understand new concepts quickly?
- Can you critically dissect data and ask the right questions to dig deeper into what you see?

## WHAT ARE YOUR NON-TECHNICAL STRENGTHS?

The quiz that accompanies Tom Rath's [StrengthsFinder 2.0](#) can be a great resource for discovering your strengths.

- Are you able to perform well and stay focused under intense deadlines?
- Do you constantly feel a need and a drive for achievement?
- Do you set up routines and timelines for yourself to set up a structure where you can get things done?
- Do you respond well to fluctuating demands?
- Are you comfortable with confrontation and having the difficult conversations necessary to make forward progress?
- Do you communicate well, able to clearly convey the most important parts of an idea?
- Do you take the time to listen and understand what's important behind people's decisions?
- Are you able to strategically assess an initiative and foresee potential obstacles?
- Are you good at smoothing out conflicts?
- Are you able to efficiently organize tasks, people, and projects?
- Are you great at gathering input and data, or at generating new ideas?
- Are you more strongly motivated by visions of what's possible in the future?
- Are you able to see everyone's unique and individual strengths?
- Do you enjoy developing others and helping them grow?

## WHAT ARE YOUR ADJACENT DISCIPLINES?

Adjacent disciplines are those disciplines immediately to the left or right of your own that you interact with on a daily basis to get things done. Steven Sinofsky, the former head of Microsoft's Windows division, introduced the term when discussing [career progression toward becoming a general manager](#), but it's a term that's equally relevant for engineers or for people in any other field.

- Product engineers: Would you most benefit from learning about visual design, interaction design, user research, server development, scalability, or something else?
- Infrastructure engineers: Would you benefit from increased mastery of database internals, basic web development, or machine learning?
- User growth engineers: What's possible if you improved your skills in data science, marketing, behavioral psychology, or writing?
- Tech leads: What if you had better product management or people management skills?
- Product managers: What if you developed stronger skills in data analysis, user interface prototyping, or customer relationship management?
- Designers: What if you learned more coding skills?